

# Hiring the Perfect Real Estate

Contributed by Julia Vakulenko  
Saturday, 19 April 2008

Primarily, marketing land area or location, more particularly real estate, is one of the most complicated and delicate things to sell. The reason behind this is that interested buyers are more specific with long-time investments. Why? {mosbotwordcount}

Primarily, marketing land area or location, more particularly real estate, is one of the most complicated and delicate things to sell. The reason behind this is that interested buyers are more specific with long-time investments. Why? Because on land, they will create their own dwelling place that they will call home. On their home, they will sustain their families. Hence, it is easy to see that the most significant aspects of their lives depend on the warmth, security, and belongingness that they can feel relative to what they will call their home. The following paragraphs will point out questions that will assure if the real estate agent that should be hired is more than perfect on buying or even selling one's home, particularly in Florida.

{bot\_wrgoogle}Does the real estate agent have enough knowledge of what they should do? In most professions, when applying for employment, the initial part of this course of action is to give a potential employer a curriculum vitae, character references, and previous achievements. Eventually, this is the preliminary spot in the hiring procedure in the American job market. Curriculum vitae points out the skills, edification, and personal conditions of the aspirant prior to the consideration for getting hired. Most are employed by recommendations from other credible personalities due to the fact that businesses and companies favor to have colleagues that they deeply know rather than a person with no connection at all. Yet the aspirant mainly should have several previous capacities in a related turf.

Another question is what the employing procedure the owner or buyer has gone through in shaping up the competitiveness of his Real Estate Agent. Were the aspirants referred to the seller or buyer, or did the owner or buyer employ the representative out from an ad in a billboard or a newspaper? Does the employer surely discern the personal conditions or skills of the aspirant that he has consigned in dealing with most probably the biggest economic choice in his life?

To cite an example, when a person is having a major surgical operation, which clearly indicates that it is a life and death situation, does that person have a medical practitioner or a newbie who has done the kind of operation just once or twice? Does the person leave it to chance? Or does he have the skillful and veteran physician with years of experience to execute the medical procedure?

The safe thing to do is to interview the agent, like how a patient questions his doctor about his medical condition. The owner or buyer should not think that he should know more than the experienced and veteran Real Estate Agent. One should inquire &ndash; that is the key.

Another important factor is the realtor's personality and level of patience. Because a buyer is making a very important decision and because buying real estate entails a lot of money, the realtor should be patient, should know how to handle various situations, various attitudes and should also have a pleasing personality. Nobody wants to work with an annoying realtor, that's for sure!

Like practiced physicians, Real Estate Agents do their part everyday especially as an owner may sell a house once every three years on standard. One must listen to their pieces of advice because they have no reason not to tell the truth. Generally, employing the perfect well-versed real estate agent will reliably accomplish the preferred result the owner or buyer is looking for.

Julia Vakulenko is a licensed broker associate with Tampa4U.com Realty. She has one of the hardest working Tampa Real Estate team in Florida specializing in Westchase Real Estate and also in 2Va Team for Northern Virginia Real Estate.